JOSHUA M. EDGERLY

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HEALTHCARE SUPPLY CHAIN LEADERSHIP | STRATEGIC SOURCING | PERFORMANCE IMPROVEMENT

EXECUTIVE PROFILE

Healthcare supply chain executive and consultant with experience leading multi-hospital operations, strategic sourcing, contracting, and organizational integration. Partners with executive and clinical leaders to identify operational gaps, strengthen contract compliance, and deliver measurable financial improvements. Brings expertise in procure-to-pay, value analysis, perioperative supply management, and MMIS optimization.

CORE EXPERTISE

Procure-to-Pay (P2P) | Strategic sourcing and contracting | Procurement and inventory | Perioperative supply management | Value analysis | Supply chain assessments | Spend analytics | Supplier performance | MMIS and ERP optimization | Infor | GHX

PROFESSIONAL EXPERIENCE

Savings and performance improvements reflect results achieved over each role's listed tenure.

FOUNDER AND PRINCIPAL CONSULTANT

LOGISTICAL AWARENESS | Wilmington, NC | 2024–Present

- Founded a healthcare supply chain consulting practice focused on operational performance, strategic sourcing, and measurable cost improvement.
- Assess end-to-end procure-to-pay processes to identify gaps and misalignment, then develop actionable improvement plans with quantifiable targets.
- Establish baseline measures, accountable owners, and milestones to track results and support clinical readiness and supply availability.
- Provide interim supply chain leadership and operational support tailored to each organization's needs.

SENIOR SUPPLY CHAIN CONSULTANT

VIZIENT INC. | Wilmington, NC | 2018–2024

- Delivered $27M in savings through supplier negotiations, product standardization, and process improvement.
- Served in interim Executive Director and Director roles across healthcare supply chain divisions, functional areas, and facilities.
- Assessed hospital and health system supply chains, translating operational gaps and spend analysis into efficiency, standardization, and cost improvements.
- Partnered with clinical and administrative leaders to establish improvement priorities, accountable owners, and performance measures.
- Established KPIs and dashboards tracking savings, contract compliance, procurement cycle times, and supply availability.

SYSTEM-WIDE CONTRACTING, STRATEGIC SOURCING AND MMIS MANAGER

NEW HANOVER REGIONAL MEDICAL CENTER | Wilmington, NC | 2007–2017

- Managed 2,900+ contracts and $775M in annual spend across multiple hospitals; directed MMIS integration.
- Achieved $38M in cost reductions by negotiating contracts, evaluating supplier performance, and integrating supply chain expertise into Value Analysis Committees.
- Led 20+ team members, increased GPO participation by 32%, and achieved 95% electronic ordering by transitioning paper requisitions to EDI.
- Led the Premier-to-Broadlane and Broadlane-to-Carolina Shared Services GPO transitions for New Hanover Regional Medical Center; served as a voting member of Broadlane's 13-member Executive Steering Committee.
- Demonstrated strong contract compliance, with an external audit identifying only 0.01% off-contract spend.

SYSTEM-WIDE PROCUREMENT AND CONTRACTING MANAGER
LIFEBRIDGE HEALTH SYSTEM | Baltimore, MD | 2004–2007

- Achieved $17M in strategic sourcing savings and reduced waste by $2M through supplier collaboration and improved inventory management.
- Implemented GHX electronic requisitioning to replace paper-based processes, increasing order accuracy by 32% and shifting 91% of orders to electronic submission.
- Led an 11-person procurement and contracting team, aligning purchasing with clinical needs and financial objectives.
- Partnered with clinical leaders on supply needs and standardization; worked with vendors to resolve procurement issues and maintain supply availability.

DIRECTOR OF SUPPLY CHAIN OPERATIONS
HCA NORTHERN VIRGINIA HOSPITALS | Northern Virginia, VA | 2002–2004

- Directed supply chain operations across three Northern Virginia hospitals, leading 15 direct reports.
- Served as liaison between hospital senior executives and HCA's Central Atlantic Division supply chain headquarters.
- Led integration of three acquired facilities into HealthTrust Purchasing Group contracts and associated supply chain modules.
- Secured $2.8M in savings through supplier negotiations; reduced contract retrieval time by 50% and improved supplier performance scores by 15%.

PERIOPERATIVE PURCHASING MANAGER
MEDSTAR GEORGETOWN UNIVERSITY HOSPITAL | Washington, DC | 2000–2002

- Led vendor negotiations across surgical supply categories, aligning purchasing with clinical requirements and cost objectives.
- Represented Surgical Services in system-wide supply chain and value analysis decisions, aligning perioperative product selection and purchasing with clinical requirements, contracting standards, and cost objectives.
- Reduced surgical supply inventory costs by 13% while improving inventory accuracy by 20% and reducing overall errors by 32%.
- Directed a three-person team managing perioperative sourcing and supply coordination for scheduled surgical procedures.

MEDICAL LOGISTICS SPECIALIST
US ARMY NORTH ATLANTIC REGIONAL MEDICAL COMMAND | Washington, DC | 1996–2000

- Led perioperative supply chain operations supporting all surgical service departments at Walter Reed Army Medical Center.
- Managed perioperative procure-to-pay workflows, including supply requirements, purchasing, receipt, and payment.
- Co-chaired value analysis committees with surgical leaders to align products, inventory, and contracting with clinical and financial goals.
- Developed emergency supply inventory reports and forecasting tools to support military medical readiness.
- Digitized supply records, reducing administrative time by 25% and improving inventory reporting.

MILITARY TRAINING AND PROFESSIONAL EDUCATION

Basic Medical Logistics Training, Fort Sam Houston (1996)
Advanced Medical Logistics Training, Fort Sam Houston (1998)